EDMONTON GLEANERS ASSOCIATION (Operating as Edmonton's Food Bank)

Financial Statements

For the Year Ended December 31, 2020



INDEPENDENT AUDITORS' REPORT

To the Members of Edmonton Gleaners Association

Qualified Opinion

We have audited the financial statements of Edmonton Gleaners Association (the Association), which comprise the statement of financial position as at December 31, 2020, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

The Association derives revenue from donations and food donations in-kind, the completeness and existence of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Association and we were not able to determine whether any adjustments might be necessary to contributions, excess of revenues over expenses, current assets and net assets. Our audit opinion on the financial statements for the year ended December 31, 2020 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with those requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

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Independent Auditors' Report to the Members of Edmonton Gleaners Association (continued)

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based
 on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may
 cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material
 uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the
 financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based
 on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may
 cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

METRIX GROUP LLP

Chartered Professional Accountants

Edmonton, Alberta April 13, 2021

EDMONTON GLEANERS ASSOCIATION Operating as Edmonton's Food Bank Statement of Financial Position As At December 31, 2020

		2020		2019
ASSETS				
CURRENT				
Cash and cash equivalents (Note 3)	\$	5,754,554	\$	3,316,462
Short term investments (Note 4)		5,253,865		719,528
Accounts receivable		528,563		439,276
Prepaid expenses Gift certificates on hand		76,169 44,455		23,054 55,476
Gift certificates on hand		44,455		55,470
		11,657,606		4,553,796
LONG TERM INVESTMENTS (Note 5)		1,395,107		1,197,739
TANGIBLE CAPITAL ASSETS (Note 6)		6,095,526		5,547,089
INTANGIBLE ASSETS		15,375		20,500
	\$	19,163,614	\$	11,319,124
LIABILITIES CURRENT			•	007.004
Accounts payable and accrued liabilities (<i>Note 7</i>) Current portion of deferred capital contributions (<i>Note 9</i>) Current portion of long term debt (<i>Note 10</i>)	\$	354,257 69,677 -	\$	227,924 70,896 51,333
		423,934		350,153
DEFERRED CONTRIBUTIONS (Note 8)		99,533		5,000
DEFERRED CAPITAL CONTRIBUTIONS (Note 9)		754,525		784,052
LONG TERM DEBT (Note 10)		•		192,209
		1,277,992		1,331,414
NET ASSETS				
Invested in tangible capital assets		5,286,324		4,468,598
Internally restricted for Tangible capital assets reserve		1,100,000		1,100,000
Legacy reserve		457,396		457,396
Food purchase reserve		2,550,000		1,500,000
Emergency reserve		2,800,000		1,500,000
Unrestricted net assets	_	5,691,902		961,716
	_	17,885,622		9,987,710
	\$	19,163,614	\$	5 11,319,124

LEASE COMMITMENTS (Note 13)

ON BEHALF OF THE BOARD:

Director 0 10) Director

The accompanying notes are an integral part of these financial statements.

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EDMONTON GLEANERS ASSOCIATION

Statement of Operations

For The Year Ended December 31, 2020

	2020	2019
REVENUE		
Food donations-in-kind (Note 12)	\$ 25,422,584	\$ 22,939,980
Contributions	11,707,246	4,581,126
Grants	2,154,912	160,582
Foundations' donations	1,244,756	645,471
United Way	154,279	140,281
Interest, investment and sundry income	104,184	76,851
Amortization of deferred capital contributions (Note 9)	76,746	75,141
	40,864,707	28,619,432
EXPENSES		
Food donations-in-kind (Note 12)	25,422,584	22,939,980
Salaries and employee benefits	2,887,397	2,496,581
Food purchases	2,072,351	1,125,619
Covid-19 program costs	584,450	-
Amortization of tangible and intangible assets	445,230	367,104
Promotion, recruitment and education	440,204	241,756
Warehouse operations	303,285	269,727
Transportation and trucking	201,321	207,931
Repairs and maintenance	197,724	94,754
Supplies and sundry	86,477	103,770
Utilities	81,631	85,755
IT services	61,894	72,825
Telephone	61,808	54,630
Goods and Services Tax	46,728	29,211
Beyond food program	35,216	63,280
Insurance	34,636	31,033
Interest and bank charges	33,469	35,793
Purchased services	<u>16,518</u>	17,863
	33,012,923	28,237,612
EXCESS OF REVENUE OVER EXPENSES FROM		
OPERATIONS	7,851,784	381,820
OTHER INCOME		
Realized gain (loss) on disposal of investments	(4,574)	9,343
Gain on disposal of tangible capital assets	7,428	2,665
Unrealized gain on changes in market value of investments	43,274	83,969
	46,128	95,977
EXCESS OF REVENUE OVER EXPENSES	<u>\$ 7,897,912</u>	\$ 477,797

The accompanying notes are an integral part of these financial statements.

EDMONTON GLEANERS ASSOCIATION Operating as Edmonton's Food Bank Statement of Changes in Net Assets For The Year Ended December 31, 2020

	nvested in gible Capital Assets	gible Capital ets Reserve		Legacy Reserve	od Purchase Reserve	E	Emergency Reserve	Ur	restricted	2020	2019
Net assets, beginning of year	\$ 4,468,598	\$ 1,100,000 \$	5	457,396	\$ 1,500,000	\$	1,500,000	\$	961,716	\$ 9,987,710	\$ 9,509,913
Excess of revenue over expenses	-	-		-	-		-		7,897,912	7,897,912	477,797
Purchase of tangible capital assets	991,315	-		-	-		-		(991,315)	-	-
Amortization of tangible capital assets	(440,105)	-		-	-				440,105	-	-
Gain on disposal of tangible capital assets	7,428	-		-	-				(7,428)	-	-
Proceeds on disposal of tangible capital assets	(10,200)	-		-	-				10,200	-	-
Receipt of deferred capital contributions	(46,000)	-		-	-				46,000	-	-
Amortization of deferred capital contributions <i>(Note 9)</i>	71,746	-		-	-				(71,746)	-	-
Repayment of long term debt	243,542	-		-	-				(243,542)	-	-
Interfund transfers	 -	-		-	1,050,000		1,300,000		(2,350,000)	-	-
Net assets, end of year	\$ 5,286,324	\$ 1,100,000	\$	457,396	\$ 2,550,000	\$	2,800,000	\$	5,691,902	\$ 17,885,622	\$ 9,987,710

The accompanying notes are an integral part of these financial statements.

EDMONTON GLEANERS ASSOCIATION Statement of Cash Flows

For The Year Ended December 31, 2020

		2020		2019
OPERATING ACTIVITIES				
Excess of revenue over expenses	\$	7,897,912	\$	477,797
Items not affecting cash:	φ	7,097,912	ψ	411,191
Amortization of tangible capital assets		440,105		361,979
Amortization of intangible assets		5,125		5,125
Gain on disposal of tangible capital assets		(7,428)		(2,665)
Realized (gain) loss on disposal of investments		4,574		(9,343)
Amortization of deferred capital contributions		(76,746)		(75,141)
Unrealized gain on changes in market value of investments		(43,274)		(83,969)
	_	8,220,268		673,783
Changes in non-cash working capital:				
Accounts receivable		(89,287)		(193,751)
Prepaid expenses		(53,115)		10,657
Gift certificates on hand		11,021		(2,078)
Accounts payable and accrued liabilities		126,334		24,820
Deferred contributions		94,533		(3,333)
		89,486		(163,685)
Cash flow from operating activities		8,309,754		510,098
INVESTING ACTIVITIES				
Purchase of tangible capital assets		(991,315)		(538,115)
Proceeds on disposal of property, plant and equipment		10,200		4,000
Net change in short term investments		(4,534,337)		(568,136)
Distribution from Edmonton Community Foundation		64,492		38,150
Contributions to Edmonton Community Foundation		(24,094)		-
Net reinvested income		934		5,196
Purchase of long term investments		(500,000)		(300,000)
Withdrawal of long term investments	_	300,000		505,000
Cash flow used by investing activities	_	(5,674,120)		(853,905)
FINANCING ACTIVITIES				
Receipt of deferred capital contributions (Note 9)		46,000		165,000
Repayment of long term debt		(243,542)		(49,818)
Cash flow from (used by) financing activities		(197,542)		115,182
INCREASE (DECREASE) IN CASH FLOW		2,438,092		(228,625)
CASH AND CASH EQUIVALENTS - BEGINNING OF YEAR	_	3,316,462		3,545,087
CASH AND CASH EQUIVALENTS - END OF YEAR (Note 3)	\$	5,754,554	\$	3,316,462

1. NATURE OF OPERATIONS

Edmonton Gleaners Association (the "Association") was incorporated under the *Societies Act* of Alberta on January 16, 1981. The Association's principal business activity is to be stewards in the collection of surplus and donated food for the effective distribution, free of charge, to people in need in our community. The Association operates under the name "Edmonton's Food Bank". The Association is designated as a charitable organization under the *Income Tax Act (Canada)* and therefore is exempt from income taxes.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for notfor-profit organizations (ASNPO), Part III of the Chartered Professional Accountants of Canada Handbook as issued by the Canadian Accounting Standards Board.

Revenue recognition

The Association follows the deferral method of accounting for contributions.

Unrestricted contributions are recognized as revenue when they are received or receivable if the amount can be reasonably assured. Externally restricted contributions are initially deferred and then recognized as revenue in the year the related expenses are incurred. Donated tangible capital assets and capital contributions received are initially deferred and recognized as revenue on the same basis as the useful life. Donated tangible capital assets not subject to amortization are recorded as direct increase to Association's Net Assets.

Donations received in kind are recorded at estimated fair market value at the date the donation is made.

Food donations-in-kind are recorded at \$5.78 per kilogram based on the Food Banks Canada national valuation standard.

Investment income, which consist of interest, dividends, income distributions from pooled funds and realized and unrealized gains and losses, is recognized in the statement of operations.

Cash and cash equivalents

Cash and cash equivalents include cash and short-term investments with a maturity of three months or less from the date of acquisition.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Tangible capital assets

Tangible capital assets are stated at cost less accumulated amortization. Tangible capital assets are amortized over their estimated useful lives at the following rates and methods:

Land		non-amortizable
Buildings	4%	declining balance method
Equipment	20%	declining balance method
Automotive	30%	declining balance method
Computers and software	30%	declining balance method
Parking lot	8%	declining balance method

The Association regularly reviews its tangible capital assets to eliminate obsolete items.

Tangible capital assets acquired during the year but not placed into use are not amortized until they are placed into use.

Intangible assets

The cost of the website development is being amortized on a straight-line basis over its estimated useful life of five years.

Reserve policy

The Association maintains the following internally restricted reserves:

Tangible Capital Assets Reserve - designated to fund major capital expenditures. Examples of major capital expenditures may include building renovations, equipment and vehicle purchases or repairs.

Legacy Reserve - consists of donations left to the Association from estates. In consultation with the family members and other major funders, these gifts are invested to ensure long term benefits for the people served within the organization.

Food Purchase Reserve - designated for the purchase of food when food supplies and financial donations are inadequate to meet client requirements.

Emergency Reserve - designed to protect the Association against unexpected demands on its resources arising from the occurrence of negative events including natural disasters.

Donated services

Volunteer hours representing fundraising, special events, administrative and warehouse activity are not reflected in these financial statements as the fair value of these services cannot be reasonably estimated.

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2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Measurement uncertainty

The preparation of financial statements in accordance with Canadian accounting standards for notfor-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, the disclosure of contingent liabilities at the date of financial statements and the reported amount of revenues and expenses during the reporting period. Significant areas requiring the use of management's estimates include the useful lives of tangible capital assets and the corresponding rates of amortization, the amount of accrued liabilities, and assessment of the value of donated food and other products. All estimates are reviewed periodically and adjustments are made to the statement of operations as appropriate in the year they become known.

Food purchases and inventory

Food purchases are recorded as an expense at the date of purchase. Food items on hand at yearend are not recorded as inventory.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

The Association's financial instruments consist of cash and cash equivalents, gift certificates on hand, short term investments, accounts receivable, long term investments, accounts payable, vacation and overtime payable, and accrued liabilities. It is management's opinion that the Association is not exposed to significant currency or credit risks arising from these financial instruments.

3.	CASH AND CASH EQUIVALENTS	2020	2019
	Scotiabank - operating account Scotiabank - savings account CIBC - operating account Undeposited funds on hand Scotia iTrade - cash account Cash on hand	\$ 3,031,617 1,361,059 1,055,791 301,437 4,580 70	\$ 1,613,533 1,351,253 224,229 125,365 2,012 70
		\$ 5,754,554	\$ 3,316,462

4. SHORT TERM INVESTMENTS

	_	2020	2019
Short-term investments Scotia iTrade equities (book value - \$154,527) CIBC Mutual Funds (book value - \$4,037)	\$	5,080,414 169,414 4,037	\$ 569,885 145,626 4,017
	\$	5,253,865	\$ 719,528

Guaranteed Investment Certificates bear interest ranging from 1.1% to 2.2% and mature between April 21, 2021 and November 20, 2021.

Scotia iTrade Investments and CIBC Mutual Funds are held at fair market value.

5. LONG TERM INVESTMENTS

	2020			2019
Edmonton Community Foundation (book value - \$851,833) Guaranteed Investment Certificate		895,107 500,000	\$	897,739 300,000
	\$	1,395,107	\$	1,197,739

Edmonton Community Foundation investments are presented at fair market value and consist of pooled funds invested in Canadian, US and Global equity.

Guaranteed Investment Certificate bears interest at 0.9% and matures on June 21, 2022.

6. TANGIBLE CAPITAL ASSETS

	 Cost	 cumulated	1	2020 Net book value	2019 Net book value
Land Buildings Equipment Automotive Computers and software Parking lot	\$ 879,102 5,133,116 981,797 1,572,675 213,061 205,614	\$ 1,160,426 528,337 1,011,546 135,098 54,432	\$	879,102 3,972,690 453,460 561,129 77,963 151,182	\$ 879,102 3,827,438 217,821 347,024 111,375 164,329
	\$ 8,985,365	\$ 2,889,839	\$	6,095,526	\$ 5,547,089

7. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

	2020			2019		
Trades payables and accrued liabilities Vacation and overtime payable Wages payable Payroll withholding taxes	\$	210,781 100,815 32,426 10,235	\$	104,952 105,083 13,397 4,492		
	<u>\$</u>	354,257	\$	227,924		

8. DEFERRED CONTRIBUTIONS

All of the deferred contributions to the Association have been designated for a specific use. These amounts are recognized as revenue as related program expenses are incurred. The changes in deferred contributions balance are as follows:

	 2020	2019	
Balance, beginning of year Contributions Amount recognized as revenue during the year	\$ 5,000 99,533 (5,000)	\$	8,333 5,000 (8,333)
Balance, end of year	\$ 99,533	\$	5,000

9. DEFERRED CAPITAL CONTRIBUTIONS

Deferred capital contributions represent the unamortized amount of contributions received for the purchase of tangible capital assets and intangible assets. The amortization of deferred capital contributions begins when the associated tangible capital assets or intangible assets are put into use, and is recorded as revenue in the statement of operations based on the useful life of the assets. The changes in the deferred capital contributions balance are as follows:

	 2020	2019
Balance, beginning of year Capital contributions received Amount amortized during the year - intangible assets Amount amortized during the year - tangible capital assets	\$ 854,948 46,000 (5,000) (71,746)	\$ 765,089 165,000 (5,000) (70,141)
Balance, end of year	824,202	854,948
Current portion to be amortized	 (69,677)	(70,896)
Balance, end of year	\$ 754,525	\$ 784,052

10. LONG TERM DEBT

v .		 2020	2019
	Muttart Foundation loan bearing interest at 3% per annum, repayable in monthly blended payments of \$4,828. The loan was fully repaid during the year.	\$ -	\$ 243,542
	Amounts payable within one year	 -	(51,333)
		\$ -	\$ 192,209

11. RELATED PARTY TRANSACTIONS

The Association periodically incurs expenses with parties which certain members of its Board of Directors are associated. Transactions involving the Association and these parties in 2020 totaled \$25,958 (2019 - \$26,796). As of December 31, 2020 there were \$NIL (2019 - \$4,972) outstanding as a payable to related parties and \$NIL (2019 - \$13,631) outstanding as a receivable from related parties.

These transactions are considered to be in the normal course of business and are measured at or below fair market value.

12. FOOD DONATIONS IN-KIND

The food donations are valued at an average price per kilogram of \$5.78 (2019 - \$5.70) based on the Food Banks Canada national valuation standard. In 2020 management estimated that approximately 4,398,371 kilograms of food was received and distributed (4,024,558 kilograms at \$5.70 per kilogram in 2019) for a total value of \$25,422,584 (2019 - \$22,939,980).

13. COMMITMENTS

On December 15, 2020, the Association entered into a one year lease agreement to rent a additional warehouse facility. Under the terms of this lease, the Association will pay an annual basic rent fee of \$118,192. In addition, the Association is responsible for property taxes, utilities and other direct costs.

14. FINANCIAL INSTRUMENTS

The Association is exposed to various risks through its financial instruments. The following analysis provides information about the Association's risk exposure and concentration as of December 31, 2020.

Credit risk

Credit risk arises from the potential that a counter party will fail to perform its obligations. The Association is exposed to credit risk from its accounts receivable and gift certificates. The Association mitigates this risk by reviewing and monitoring these balances.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Association is exposed to this risk mainly in respect of its receipt of funds from its members, donors, other related sources, and accounts payable and accrued liabilities. Sufficient short term investments are on hand at any given time that can readily be converted to cash to cover any expected and unexpected operating requirements.

Market risk

The Association is exposed to market risk through changes in marketable security prices, other than changes arising from interest rate or currency risk, in connection with investments in equity securities and other pooled funds. The Association mitigates this risk through controls to monitor and limit concentration levels.

Interest rate risk

Interest rate risk is the risk that the value of the Association's interest bearing financial instruments will fluctuate due to changes in prevailing interest rates. The Association is exposed to interest rate risk on its short term investments and cash and cash equivalents. Management frequently reviews the interest rates to mitigate risk.

Changes in risk

There has been no significant change in the level of risk during the year.

15. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

16. IMPACT OF COVID-19

On March 17, 2020, the Government of Alberta declared a public health emergency in response to the coronavirus disease 2019 ("COVID-19") outbreak. Due to the pandemic, there has been an increase for the services provided by the Association. As pandemic continues, there could be further impacts on the Association. Management is actively monitoring the pandemic affects on the Association's operations, cash flows and workforce.

The Association relies on revenue from donations and grants. During the year, the Association received significant funds from multiple sources. The funds received have been provided to help the Association meet the increased demand for the services they provide due to the impact of the pandemic. The Board of Directors increased the Food Purchase Reserve and the Emergency Reserve to respond to the continuing pandemic.

The measures implemented by governments, businesses, and other organizations to safeguard against COVID-19 may have a significant effect on the Association's future operations. Given the daily evolution of the pandemic and the government responses to stop the spread, the Association is not able to estimate the effect of these events on its results of operations and cash flows at this time. The impacts will be accounted for when they are known and may be assessed.